

MISSION CRITICAL: SECURING HEALTHCARE'S WEAKEST LINK

ROBERT ZIMMERMAN, FOUNDER & PRESIDENT

HEALTH TECH ACCESS ALLIANCE



SECURING HEALTHCARE'S WEAKEST LINK



Small & Medium
Health Care Providers
+
Business Associates



IT & Security are
Overwhelmed



SMALL & MEDIUM HEALTH CARE PROVIDERS ARE VITAL LINK



1 in 5 or 75 million
Americans covered by
Medicaid

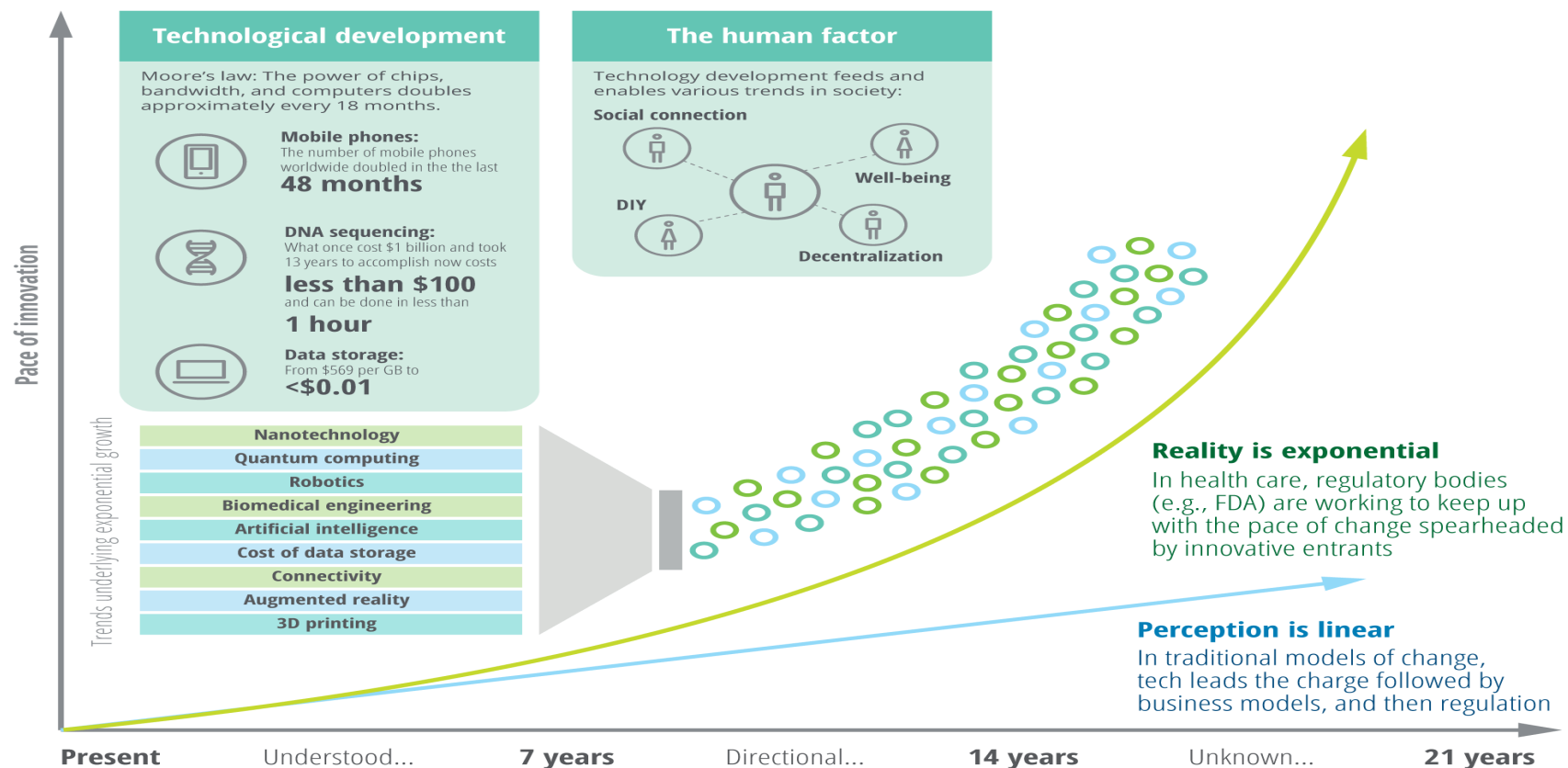
- Over 40% of Americans get healthcare from rural & urban providers
- In rural areas, Community Health Centers often only healthcare available
- Provide primary care, specialty care, dental care, mental health, & substance abuse services
- Home Health Care growing rapidly



PACE OF CHANGE IS ACCELERATING

FIGURE 1

Exponential change will accelerate the pace of disruption



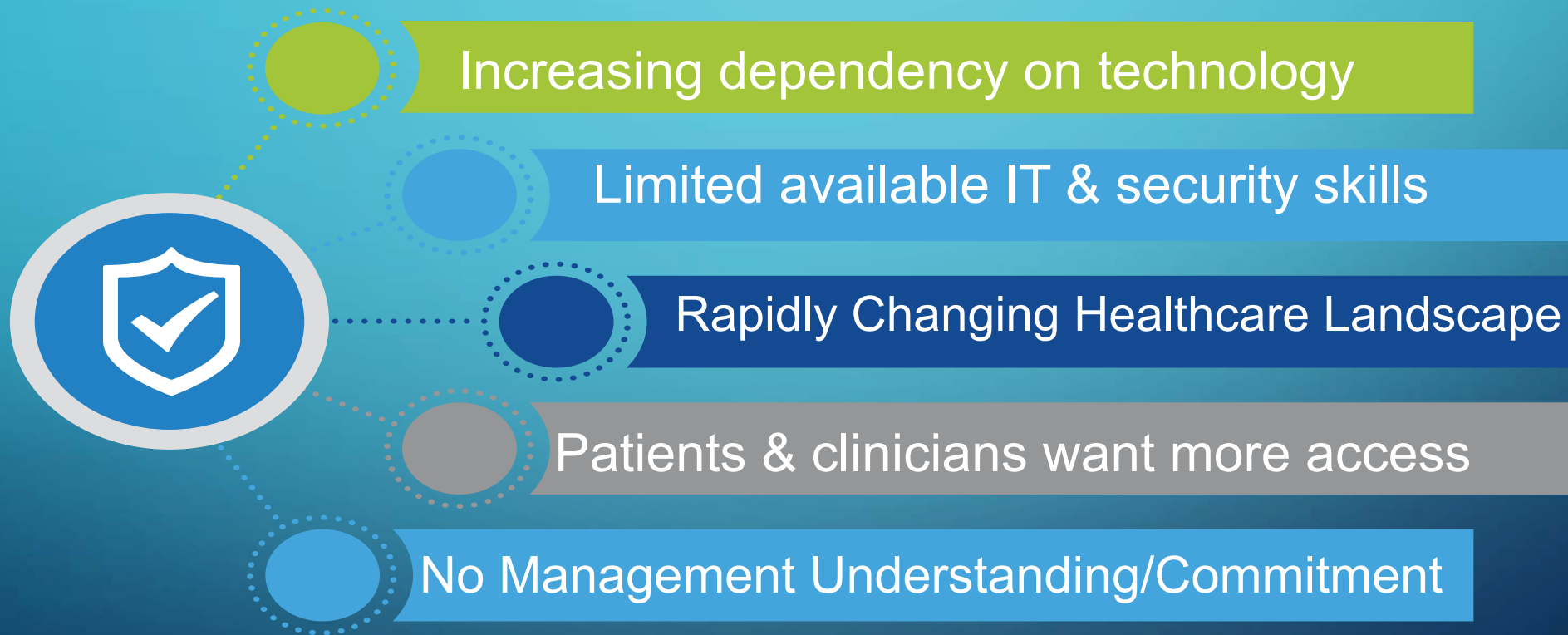
Note: All dollar amounts are given in US dollars.

Source: Deloitte analysis.

Deloitte Insights | deloitte.com/insights



SECURITY CHALLENGES FOR SMALL & MEDIUM ORGANIZATIONS



SECURITY IS STILL “CHECK THE BOX” EXERCISE

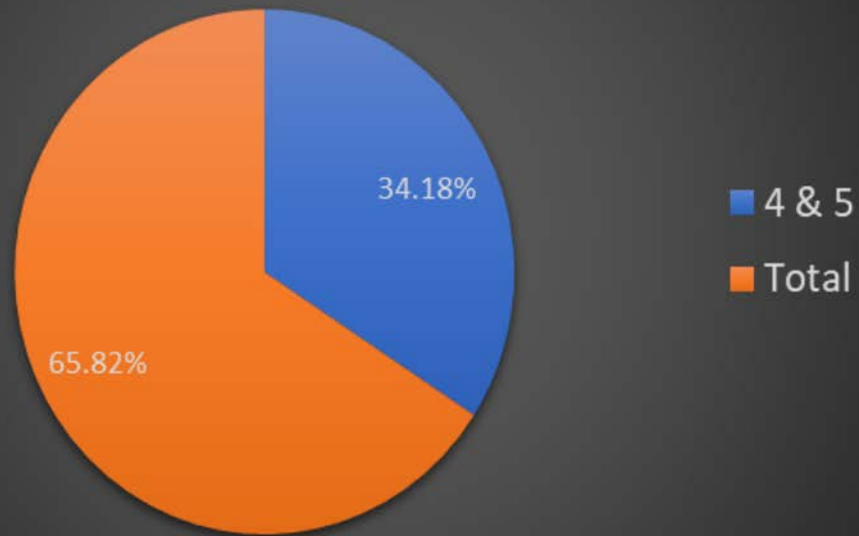
Reactive not Proactive:

- I'm too Little
- It's too Complicated
- It's too Expensive
- We don't Have the Time
- Compliance is Enough
- 3rd Party Providers Do it for Me



THE REALITY OF SECURITY

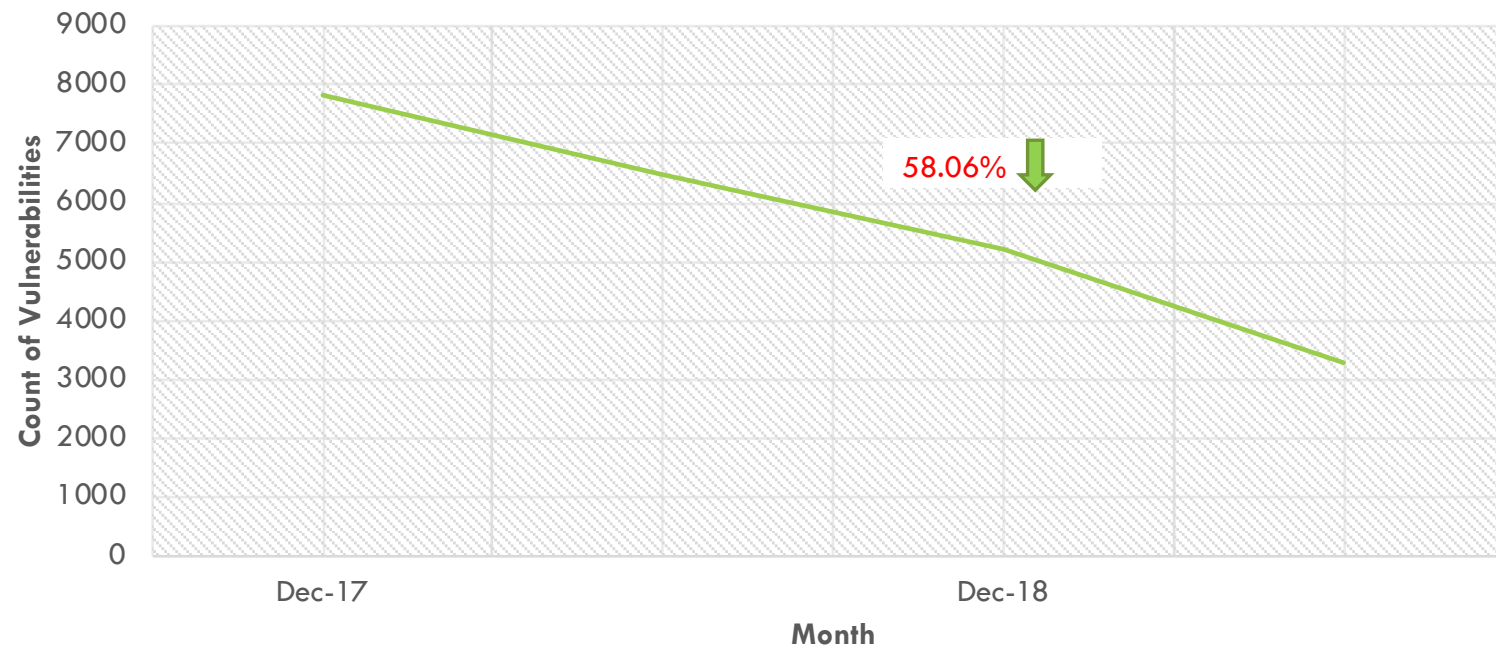
Vulnerability Count for Severity 4&5



- Many Small & Medium Healthcare Organizations have difficulty remediating and monitoring critical vulnerabilities

REAL PROGRESS IS POSSIBLE – ONE CHC SAW VULNERABILITIES DROP MORE THAN ½

Case Study: Total Vulnerabilities Over Time



Dec-2017	Sep-2018	Dec-2018	Jul-2019
7828	6477	5191	3283

WHAT THIS ALL MEANS

- Can HHS Initiatives really be implemented without a security ecosystem?
- Interoperability
- Patient Control of Health Records
- Telehealth
- Home Health



CYBERSECURITY REQUIRES CHANGE MANAGEMENT

- How do we change the culture to enhance security?



THE WAY FORWARD

- Partner to help implement new technologies and better practices?
- Support training programs to educate healthcare staff on Health IT, Security and Data Analytics to fill the current shortage?
- Set standards that are simpler and easier to implement?



CONTACT US

- Robert Zimmerman
 - Founder & President
 - Health Tech Access Alliance
 - Robert@htaalliance.org
 - Main: 301.200.9776
 - Cell: 302.604. 8849

